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Outlook for Nebraska Construction

Outline

- •U.S. and Nebraska Economic Outlook
- Implications for Nebraska





U.S. Economic Forecast - Weaknesses

- •Strengths growing real wages, deregulation and tax reform, low interest rates and energy prices
- •Weaknesses labor force growth and quality, tariffs and the cost of inputs





U.S. Economic Forecast— Bottom Line

- GDP growth 2.0% to 3.0%
 - No new major spending increases
 - Limited trade restrictions (a quick settlement)
- Solid job growth
 - Wage growth limited by labor quality issues





Nebraska Economic Forecast

- Struggles for agricultural
- Manufacturing rebound
- Rural versus urban divide





Nebraska Agriculture

- Agricultural incomes have fallen back to \$2-\$3 billion range
- Potential further damage from trade conflicts
- Long-run strength remains
- •For the Nebraska economy, ag production matters as well as ag income.





Manufacturing

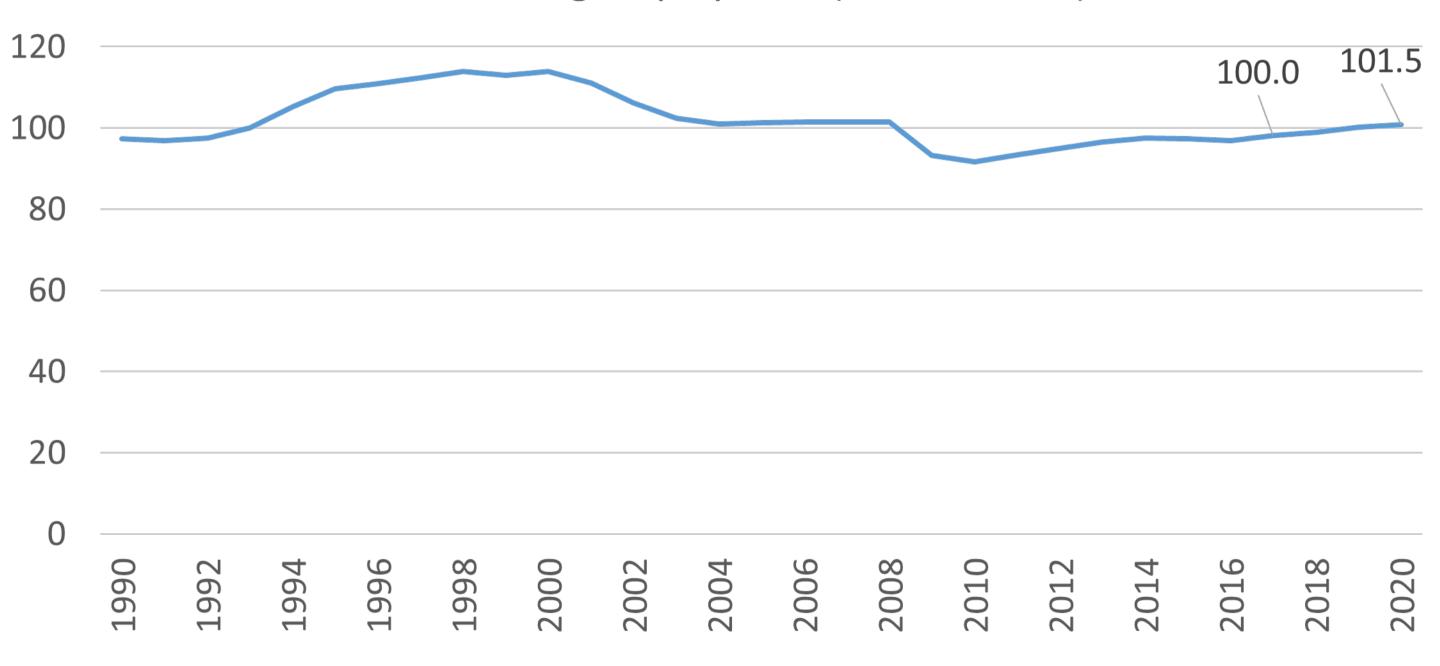
- Manufacturing
 - Growth in most sectors, including machinery manufacturing
 - Especially good conditions for growth in ag processing jobs





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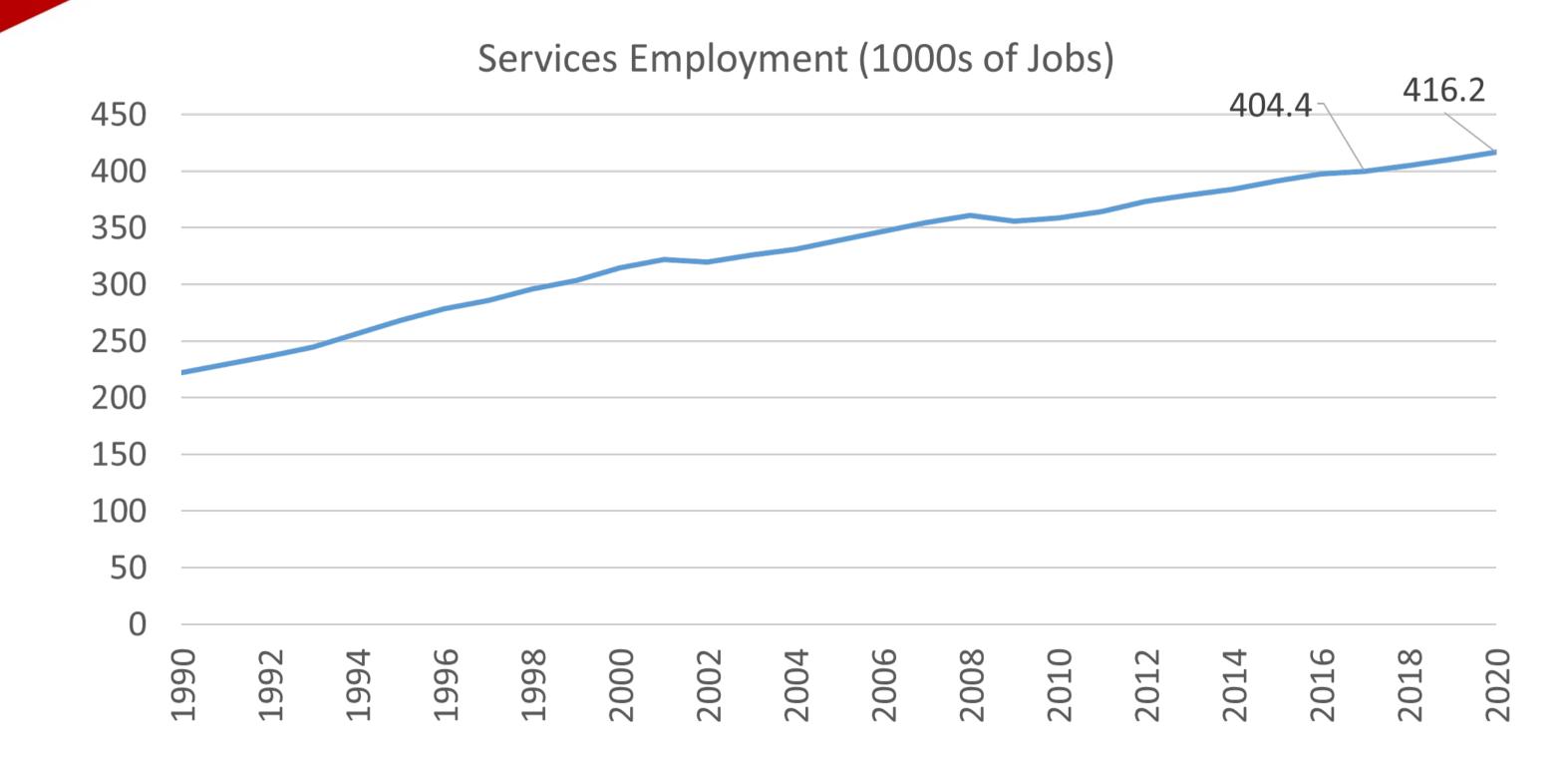
Other Sectors

- •Services Broad-based growth in health care, business services and leisure and hospitality
- •Retail Trade drop in employment (500 jobs) given online competition, labor saving investments
- •Financial Services growth in bank and real estate employment





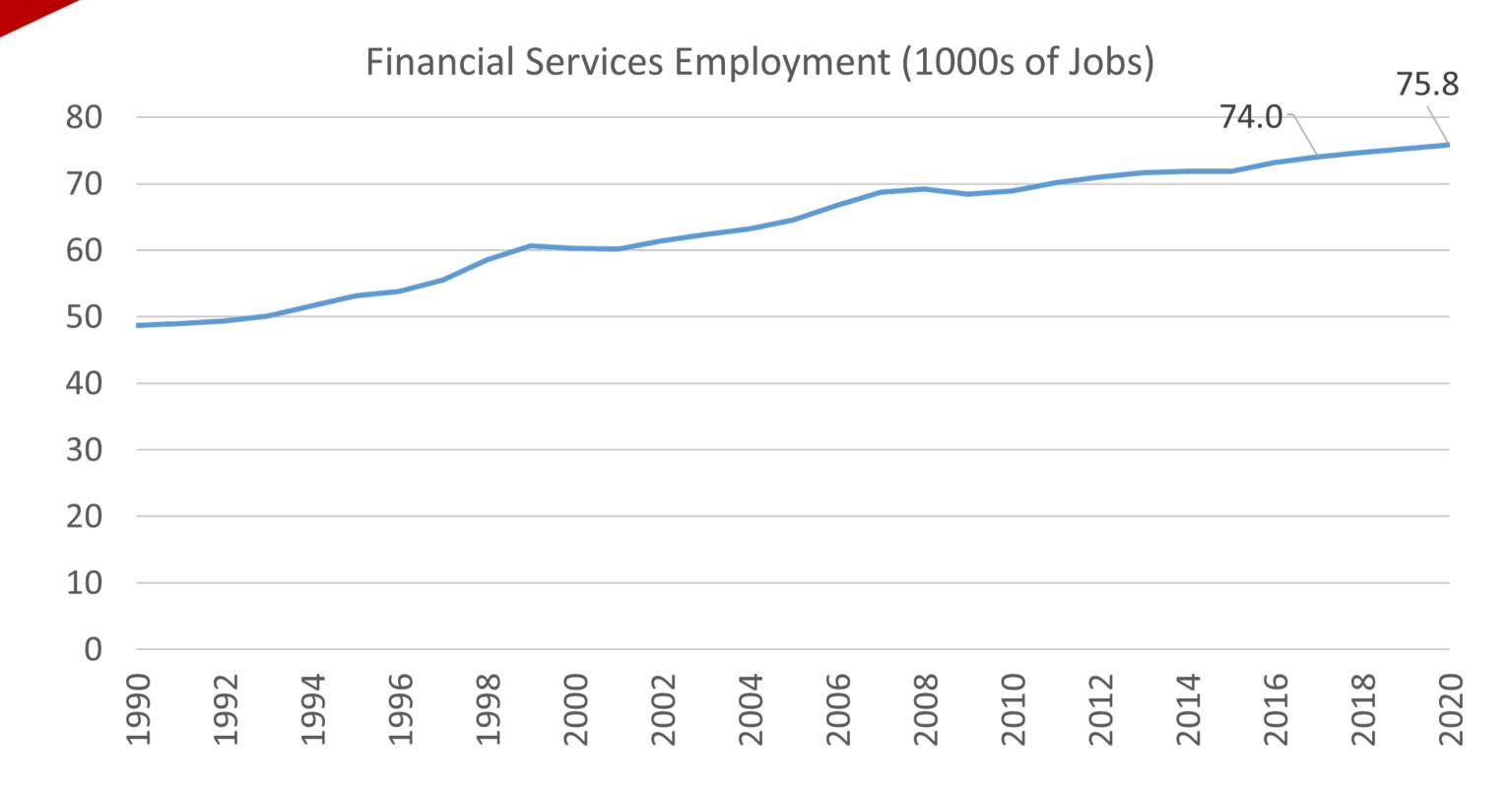
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Non-Farm Employment

- Nebraska job growth rate will lag U.S. growth
 - Nebraska population growth slightly lower
 - Smaller pool of "discouraged" worker
 - Weak agricultural sector
 - Job growth improves in 2019 relative to 2018





Non-Farm Employment Forecast (%)

Rate of Growth

2019 2020

Nebraska 0.9% 0.8%

United States 1.4% 1.0%



Geography



Measures of Income Growth

Measure

Non-Farm Personal Income

Taxable Sales

CPI

Population

Rate of Growth

2019 2020

4.5% 4.4%

3.1% 3.2%

2.0% 1.8%

0.7% 0.7%





Rural versus Urban Divide

- •Broad-based challenges for the agriculture industry are part of the divide
- •The other part is the genuine strength of urban Nebraska





Weakness in Agriculture – Construction

- Processors of agricultural commodities benefit, which mitigates the overall impact on the non-metropolitan economy
- However, there is weak demand for
 - suppliers to farmers and ranchers
 - retail and service providers





Faster Growing Cities - Construction

- •Residential growth in Omaha and Lincoln local population growth of 1% to 1.5%
- Commercial development in new neighborhoods
 - Service providers (health care, personal care)
 - Schools, bank branches
 - Office space





Faster Growing Cities - Construction

- Opportunities for Major Projects
 - Manufacturing facilities
 - Fulfillment facilities
 - •Other server farms, performing arts, headquarters





Construction - Advantages

- Low Interest Rates are Here to Stay
 - Its more than just Central Banks
 - Global "Price of Money" low due to economic factors
 - Falling demand can start large companies with little borrowing
 - Rising supply income inequality, growth in developing world





Construction - Challenges

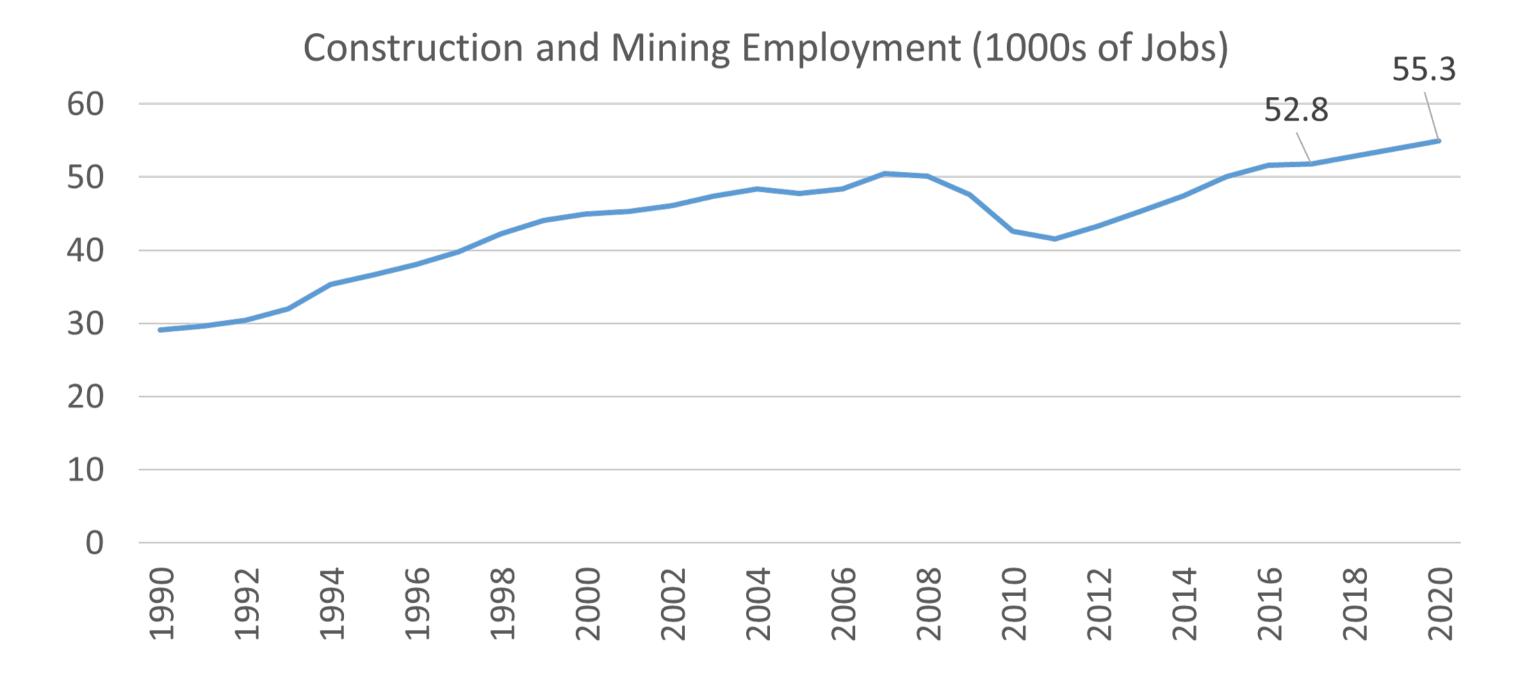
- Rising materials costs and challenges with hiring
- Employer Survey (hiring carpenters)

	Lincoln	Omaha
% "Difficult to Hire"	100%	91%
% "Poor Work History"	40.5%	45.9%
% "Failed Background Check"	35.4%	35.8%





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THANK YOU!

Any Questions?



