Nebraska Building Chapter

CONSTRUCTION WOMEN AS LEADERS AND NEGOTIATORS

Date: **Monday, November 14, 2016**
Time: 8:30 am – 4:30 pm
Location: **Quarry Oaks Golf Club**,
16600 Quarry Oaks Drive,
Ashland, Nebraska

Program Speaker: **Dr. Donde Plowman**
Donde is the James, Jr. and Susan Stuart Endowed Dean of UNL's College of Business Administration. She is also a tenured professor in the Department of Management. Her teaching experience includes graduate, undergraduate, doctoral and executive education courses in organization theory, strategic management, organizational decision-making and organization behavior.

Program Description: This program is divided into two parts—the morning session, ***Understanding the Basics of Negotiation***, will cover the fundamentals of negotiation and its role in leadership. Participants will work in teams to simulate negotiator scenarios and will practice their skills using a role-play methodology. The afternoon session—***Complex Negotiation***, will cover more complex negotiations and how to better manage difficult people and situations. Click here for detailed program information.

Cost for the program: **$450.00 per person,** includes breakfast, lunch, book and all workshop materials. Limited space—please register by **November 1, 2016**

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Questions?
Contact the office: 402-438-0400, vicki@agcnebuilders.com or Jean's Cell 402-641-3855