



US & Nebraska **Construction Outlook**

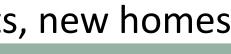
January 23, 2019 Ken Simonson Chief Economist, AGC of America simonsonk@agc.org

Quality People. Quality Projects.



Headline Forecast

- The US economy is strong and growing:
 - 3.5% third-quarter real GDP growth, rising employment and pay
 - consumer, business confidence are generally high; recession probability is low
 - but home & auto sales are slowing; trade & fiscal policy concerns remain
- Contractors remain busy and confident; construction employment at 10-year high but several spending categories have slipped or stalled in past few months
- Three concerns:
 - impact of trade policies on materials costs and demand for construction
 - widening labor shortage, worsened by hostile immigration policy
 - rising interest rates may cut demand for income-producing projects, new homes









AGC members' expectations for 2019

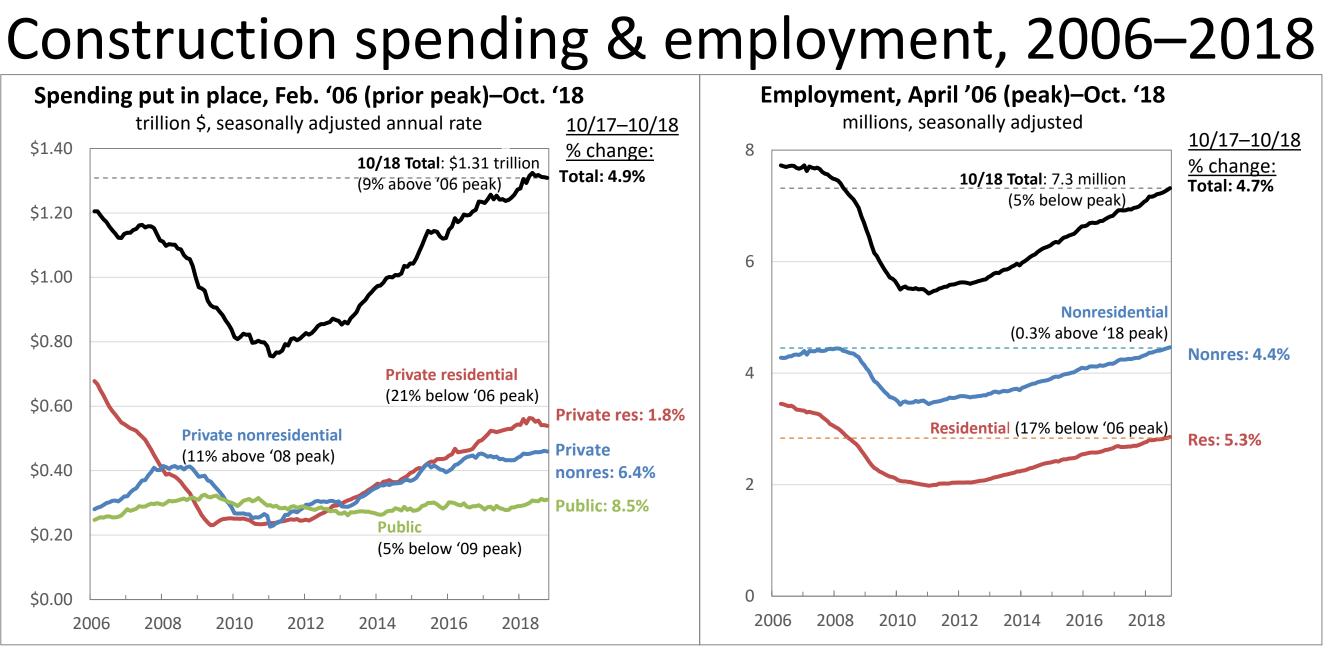
Net % who expect dollar volume of projects to be higher

1	7%	Public building	14%	Water/Sewer
1	6%	Highway	13%	Private Office
1	6%	K-12 school	12%	Manufacturing
1	6%	Hospital	11%	Higher Education
1	5%	Retail, Warehouse, Lodging	10%	Power
1	5%	Federal (e.g., VA, GSA, USACE, NAVFAC)	5%	Multifamily Residential
1	4%	Transportation (e.g., transit, rail, airport)		









Source: spending--U.S. Census Bureau; employment--Bureau of Labor Statistics



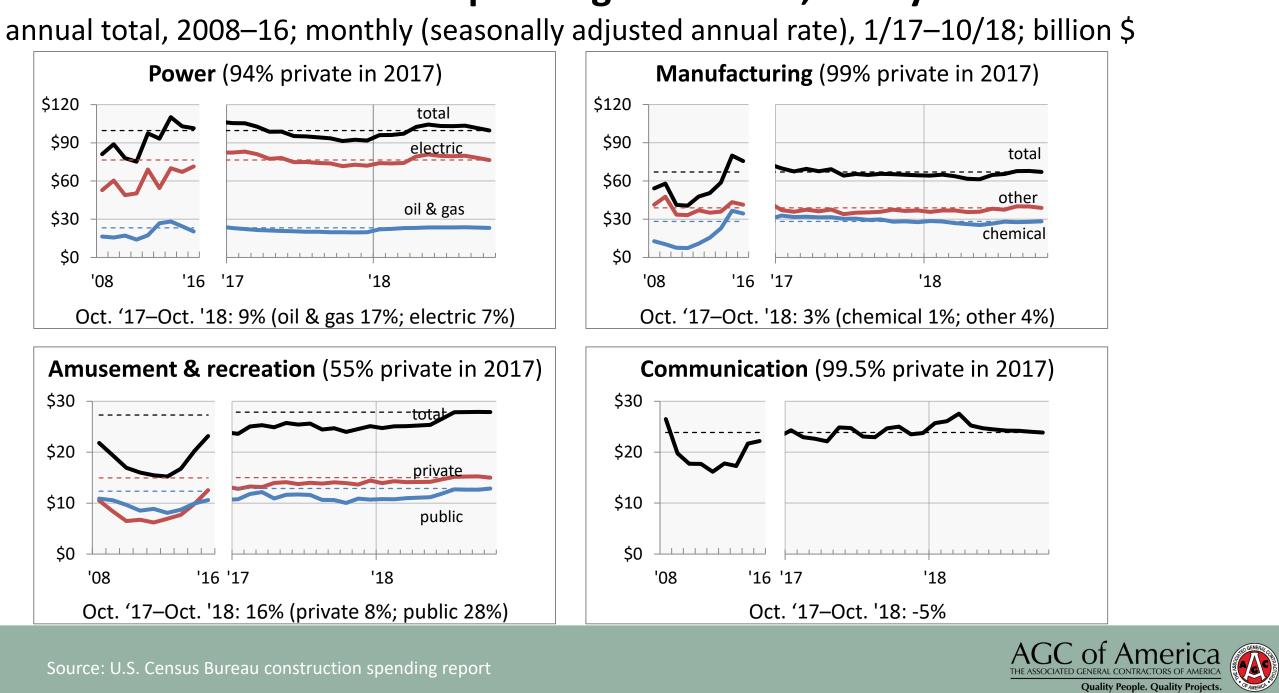


Nonresidential spending by segment: 2017-2018 change and 2019 forecast					
	2017 <u>vs. 2016</u>	<u>Jan–Oct '18 vs.</u> Jan–Oct '17	<u>2019 forecast</u>		
Nonresidential total (public+private)	0.5%	<u>5.2%</u>	<u>2-5%</u>		
Power (incl. oil & gas field structures, pipelines)	-5	3	3-8%		
Educational	1	3	0-5%		
Highway and street	-4	6	3-8%		
Commercial (retail, warehouse, farm)	12	4	0-5%		
Office	-1	9	0-5%		
Manufacturing	-13	-3	near 0		
Transportation	4	17	5-10%		
Health care	4	1	near 0		
Lodging	6	12	near 0		
Sewage & waste disposal	-12	9			
Otheramusement; communication; religious; public safety;		C			
conservation; water: 11% of '17 total	3	6			





Construction spending: industrial, heavy



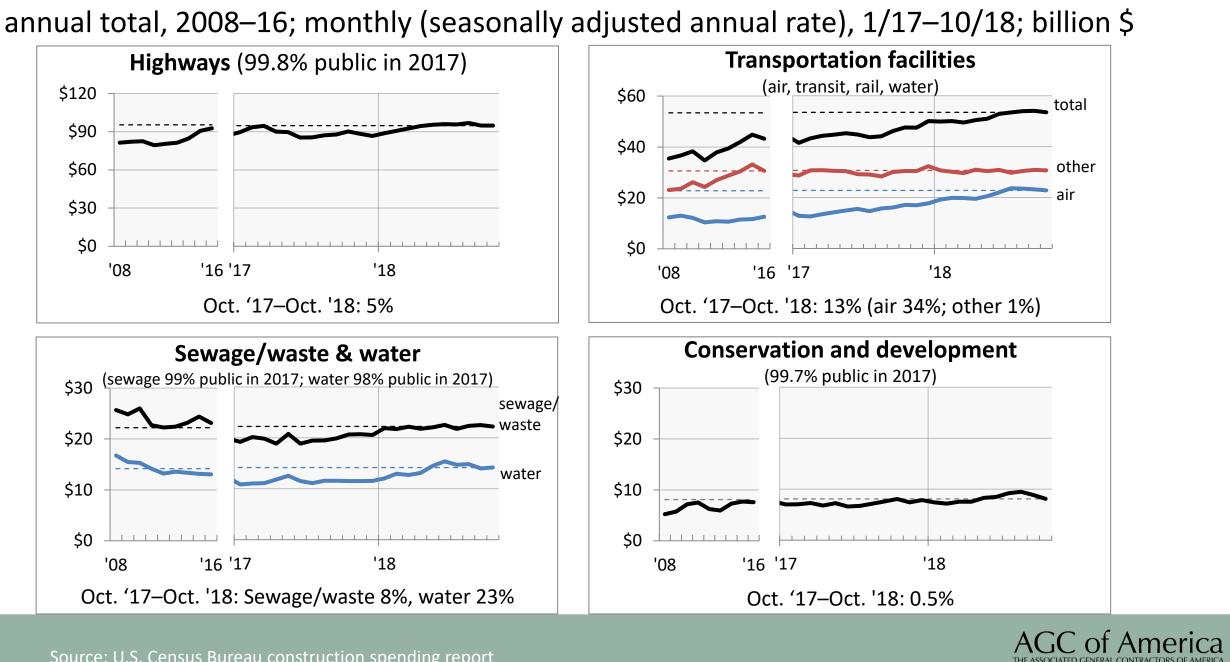
Key points: power & energy, mfg, amusement, communication

- Solar, wind power are growing again; expect more gas-fired plants, natural gas pipelines in '19
- Manufacturing construction should recover further in '19 based on energy projects, U.S. economic growth; but tariffs, foreign retaliation, rising construction costs are major concerns
- Amusement & recreation spending is very "lumpy"—a few big stadiums at irregular intervals; but funding for local, state, federal parks keeps eroding
- Communication may revive as wireless firms build out 5G networks





Construction spending: public works



Source: U.S. Census Bureau construction spending report

Ouality People. Ouality Project

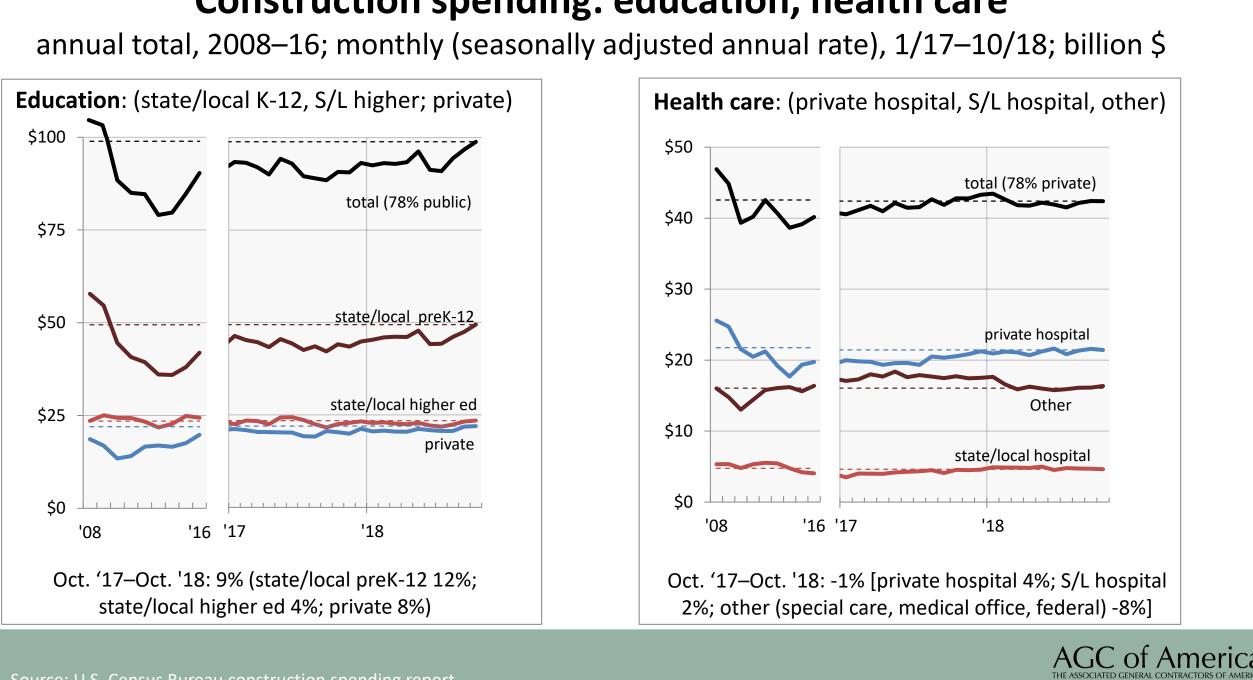
Key points: roads, transportation, sewer/water

- State highway funding and P3s gradually increasing; no federal infrastructure bill likely in 2019
- Many new and ongoing public & private airport projects; revival of freight rail construction; but no net increase likely in public funding for port, passenger rail or transit construction
- Water & sewer/wastewater spending returning to 2011-15 levels after large drop in 2016-17; little long-term new funding likely
- Conservation will grow if Corps of Engineers can award enough \$





Construction spending: education, health care





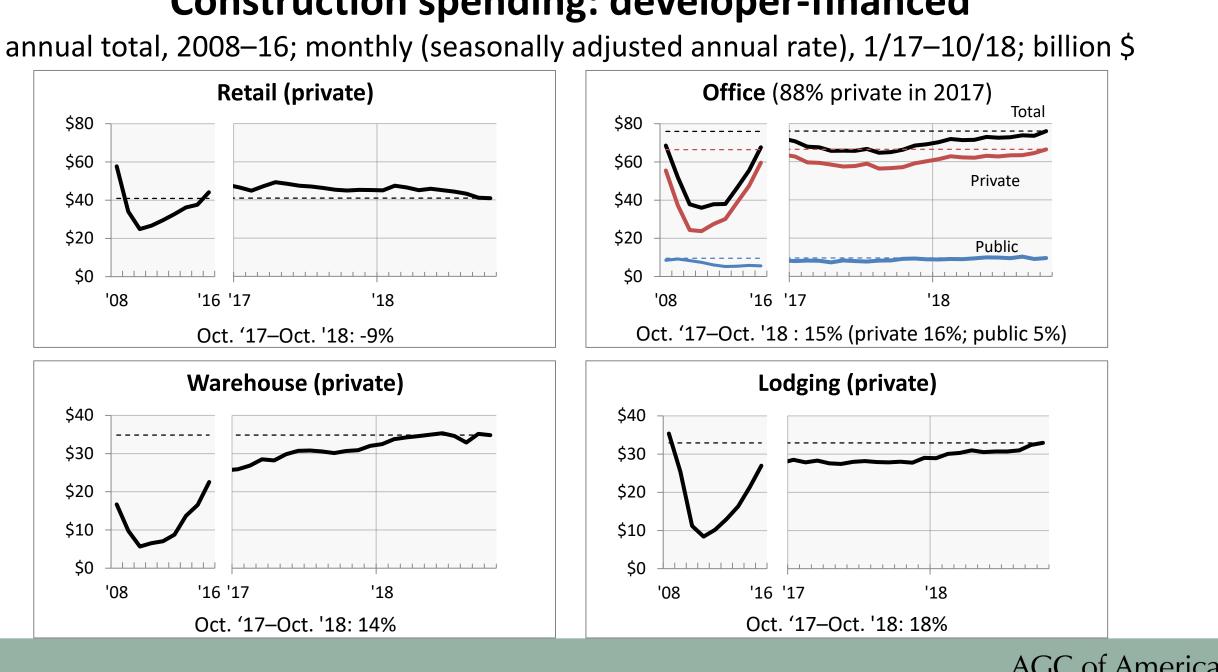
Key points: education & health care

- Rising house & commercial property values are supporting school district tax receipts & bond issues for preK-12 projects
- Higher-ed enrollment declined 21% from 2011 to 2016; likely decrease in full-tuition foreign students will hurt budgets; apts. (multifamily) replacing dorms (educational construction)
- Rising stock prices help private school & college capital campaigns
- Despite recent rebound in hospital spending, health care spending is shifting to special-care facilities (urgent care, surgery, rehab, hospices)





Construction spending: developer-financed



Source: U.S. Census Bureau construction spending report



Ouality People. Ouality Projects

Key points: retail, warehouse, office, hotel, data centers

- Retail now tied to mixed-use buildings & renovations, not standalone structures; ongoing store closings imply downturn continuing in '19
- Warehouse growth is still benefiting from e-commerce; more local than huge regional distribution centers likely in future; self-storage is booming
- Office growth is slowing; employment still rising but space per worker is shrinking; more urban & renovation work than suburban office parks
- Hotel pipeline is still growing but sector is very interest-rate sensitive
- Data centers remain a strong niche but no data available on how strong

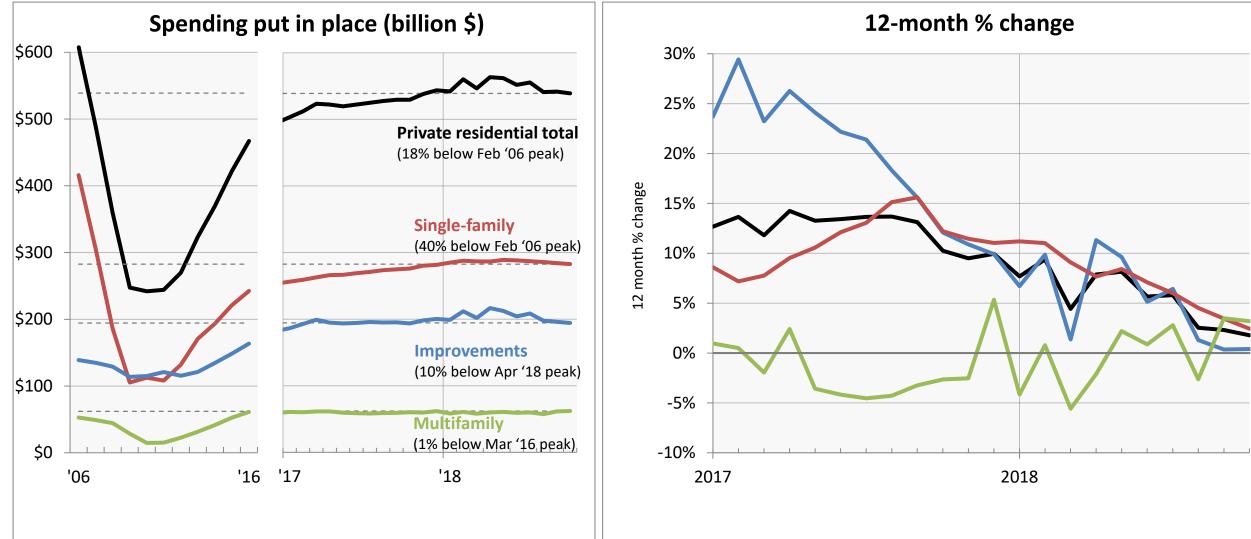






Private residential spending: slower single-family growth, pickup in multifamily

annual total, 2006–16; monthly (seasonally adjusted annual rate), 1/17–10/18; billion \$



10/17-10/18:

Multifamily: 3% Single-family: 2% Private total: 2% **Improvements:** 0.4%





Residential spending forecast--2018: 5-6% growth; 2019: 5-9% (12% in 2017)

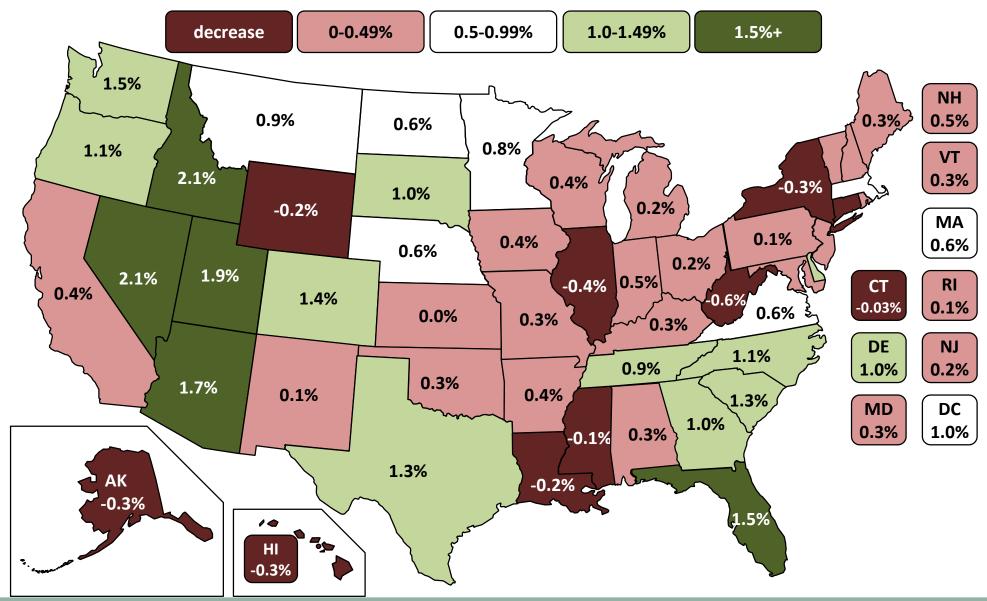
- SF--2018: 6-7% growth; 2019: 6-10% (11% in 2017); rising interest rates, building costs, student debt will limit number of potential buyers
- MF--2018: near 0; 2019: 2-5% (-2% in 2017)
 - occupancy rates, rents have leveled off; but permits are rising, implying rebound in 2019
 - millennials are staying longer in cities and denser suburbs where MF construction is bigger share of market than in outer suburbs
 - nearly all MF construction is rental, not condo; more high-rises
- Improvements--2018: 6-8% growth; 2019: 5-10% (19% in 2017); rising number of seniors prefer remodeling to moving but interest cost, labor scarcity are barriers







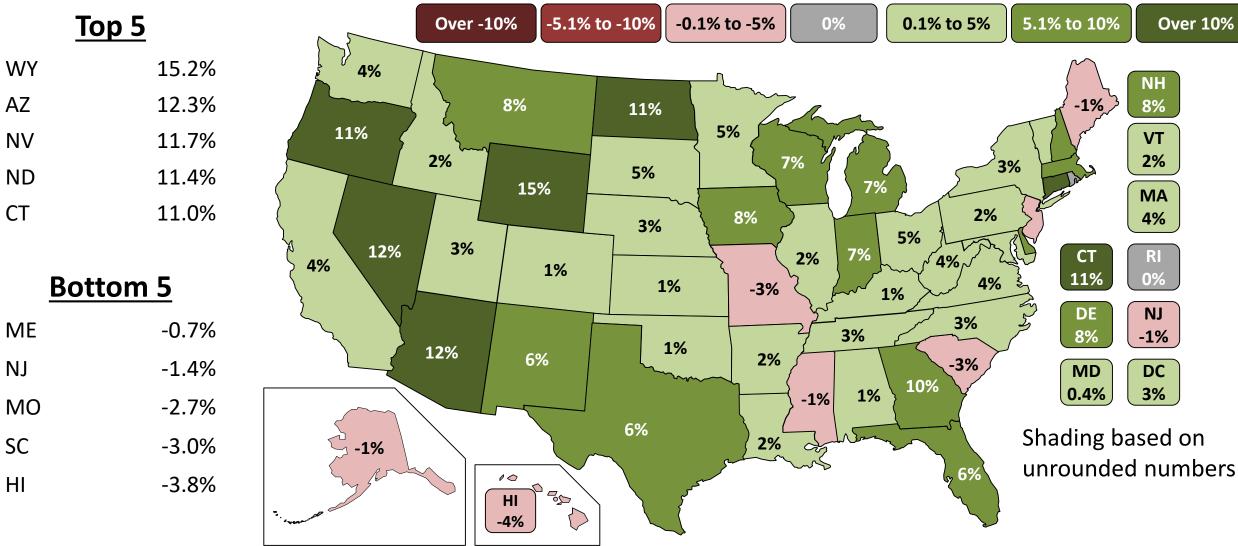
Population change by state, July 2017–July 2018 (U.S.: 0.62%)







State construction employment change (U.S.: 4.0%) 11/17 to 11/18: 42 states and DC up, 7 down

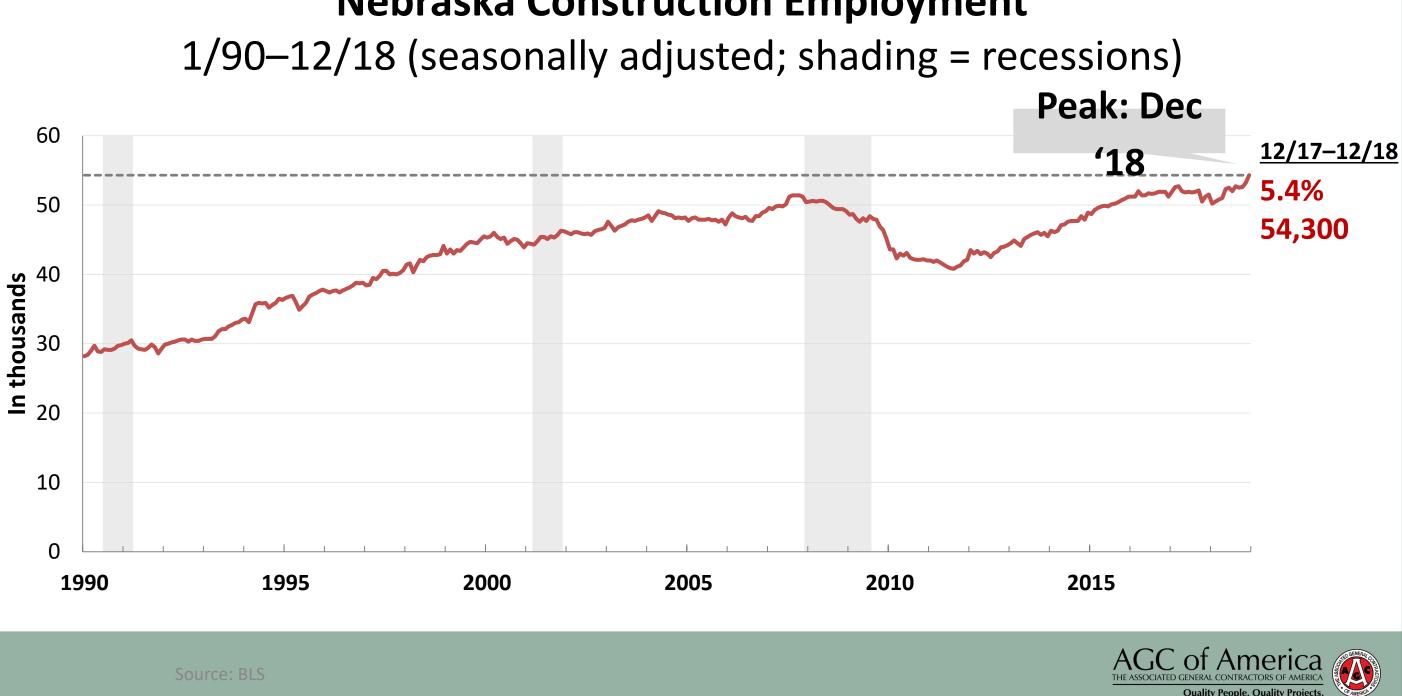


Over 10%

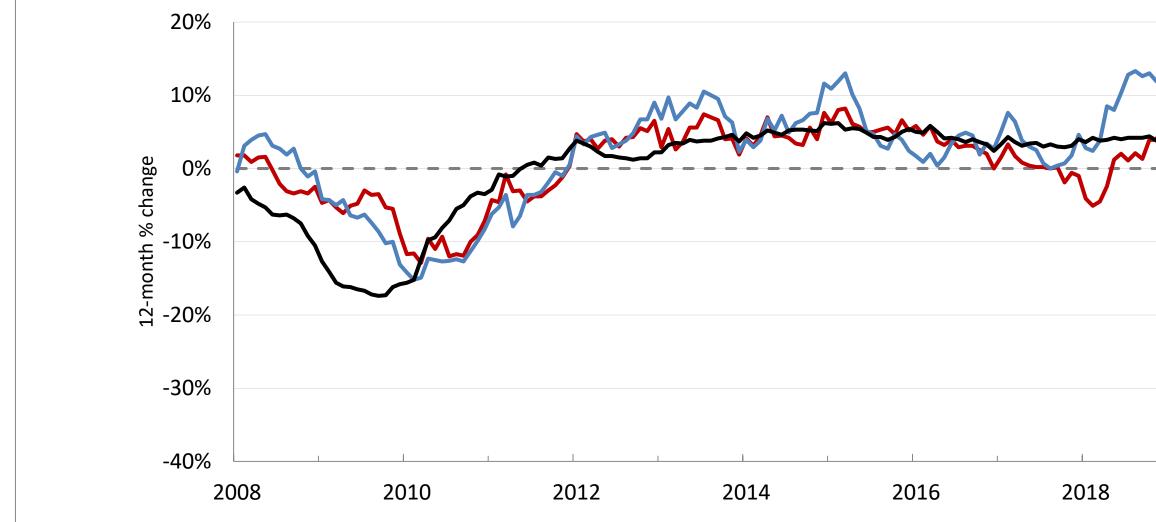




Nebraska Construction Employment



Construction Employment Change from Year Ago 1/08–12/18 (not seasonally adjusted)



Source: BLS

<u>12/17–12/18:</u>

Omaha-Council Bluffs, NE-IA* 11.3%

Nebraska 6.4% U.S. 4.1%

*The Bureau of Labor Statistics combines construction, mining and logging employment for metro areas in which mining and logging have few employers.





Change in construction employment, 12/17–12/18 (NSA)

Metro area or division	12-mo. empl. change
Statewide (Construction)	6%
Statewide (Mining, logging, and construction)*	6%
Lincoln, NE*	6%
Omaha-Council Bluffs, NE-IA*	11%

*The Bureau of Labor Statistics reports employment for construction, mining and logging combined for metro areas in which mining and logging have few employers. To allow comparisons between states and their metros, the table shows combined employment change for these metros. Not seasonally adjusted statewide data is shown for both construction-only and combined employment change.

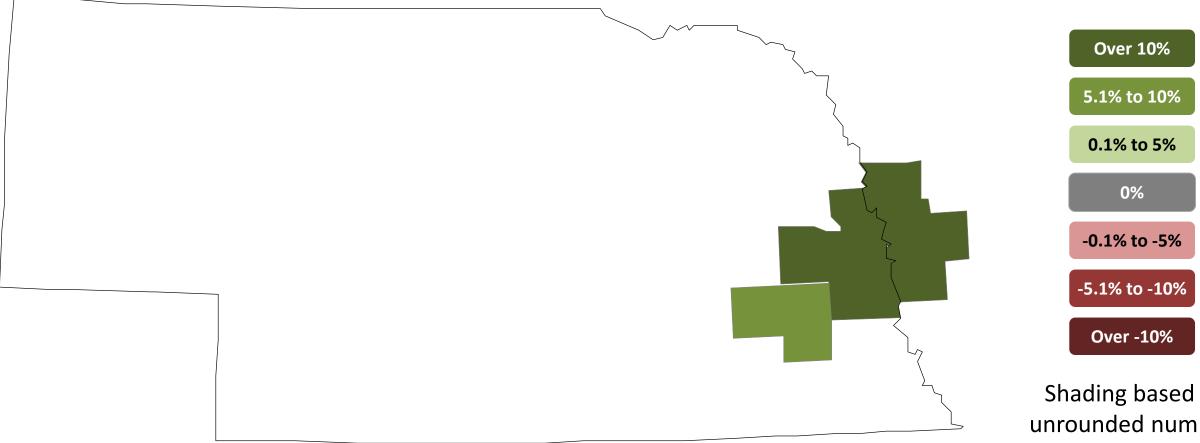
Rank (out of 358)

113 32





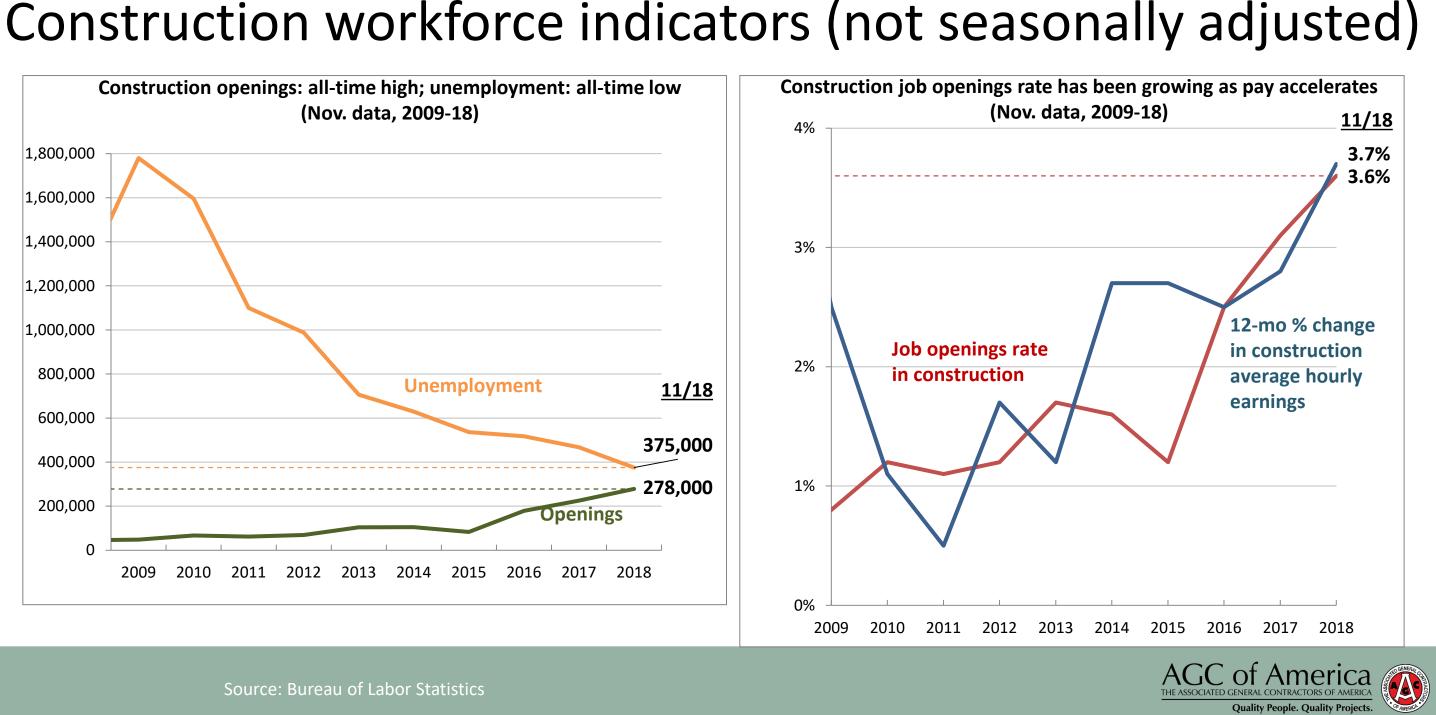
Construction employment change by NE metro, 12/17–12/18



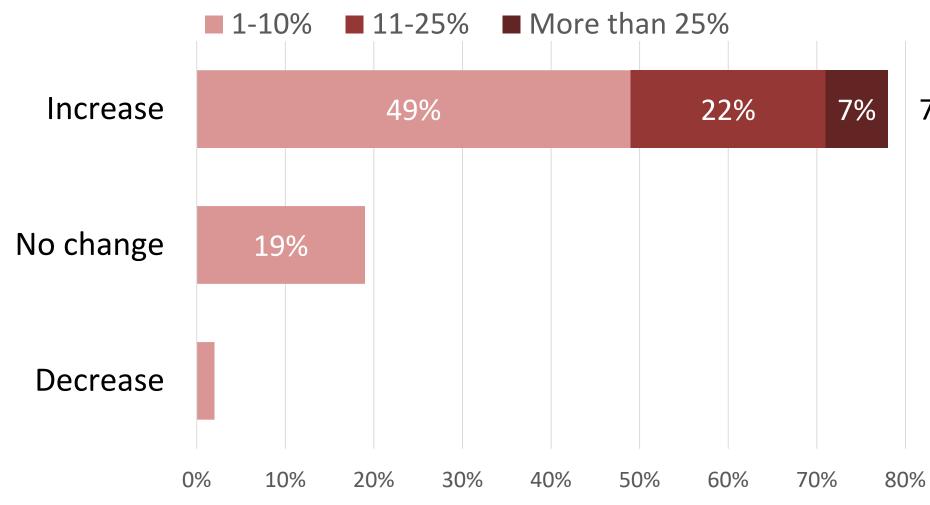
Shading based on unrounded numbers







Outlook 2019: Nearly 4 out of 5 firms expect to increase headcount in 2019



Source: AGC 2019 Outlook Survey, Jan. 2019



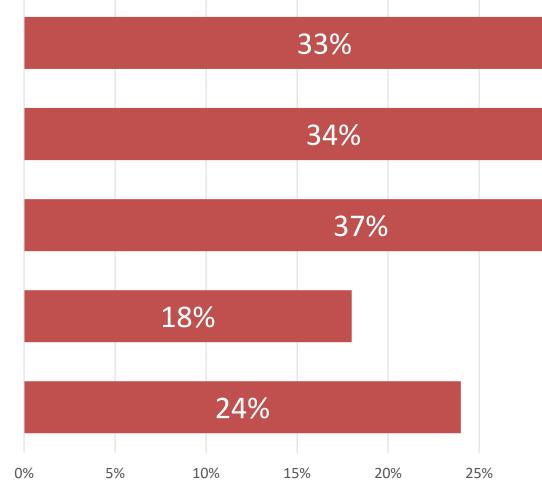
79%







Outlook 2019: Firms with staffing challenges face higher costs and delays



Costs have been higher than we anticipated

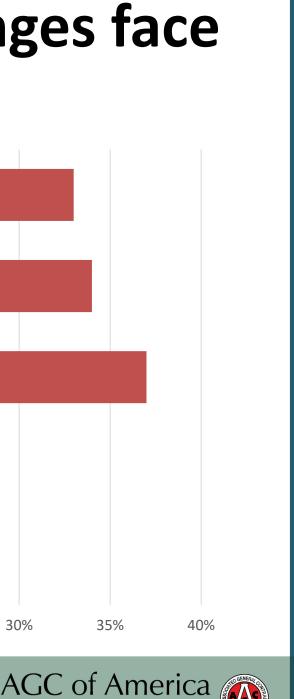
Projects have taken longer than we anticipated

We have put higher prices into our bids or contracts

We have put longer completion times into our bids or contracts

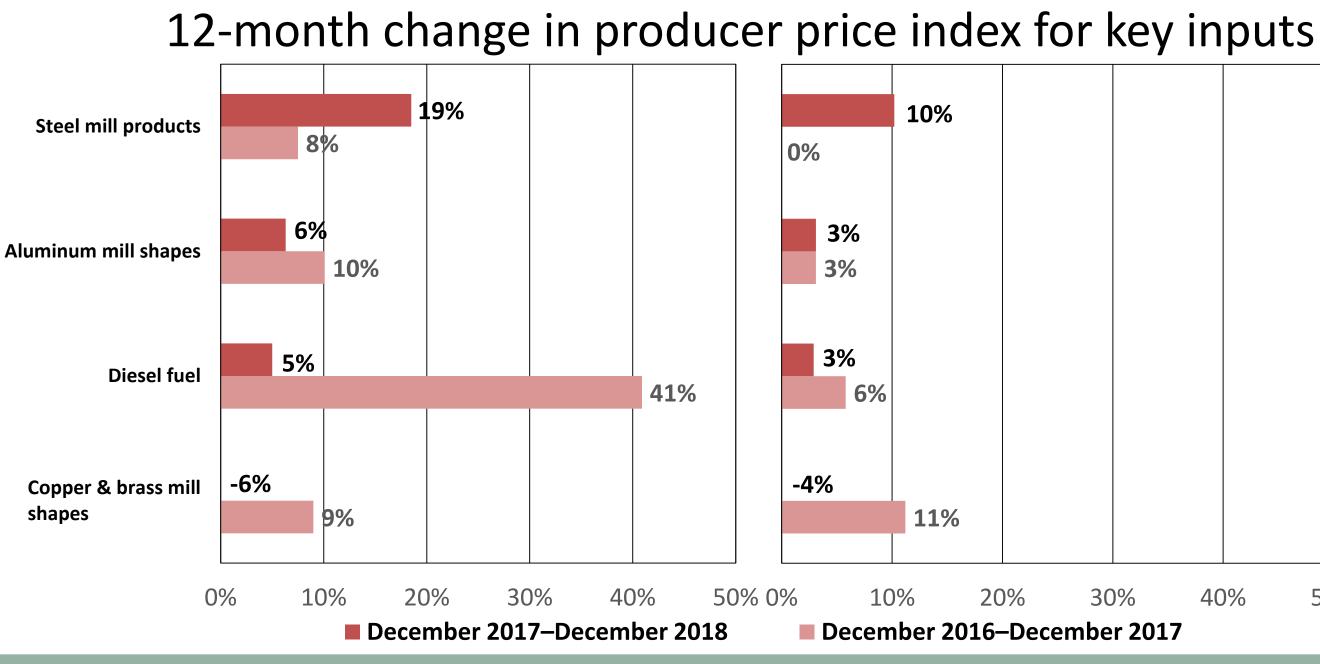
No impact/Stay the same

Source: AGC 2019 Outlook Survey, Jan. 2019



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Paving mixtures

Ready-mixed concrete

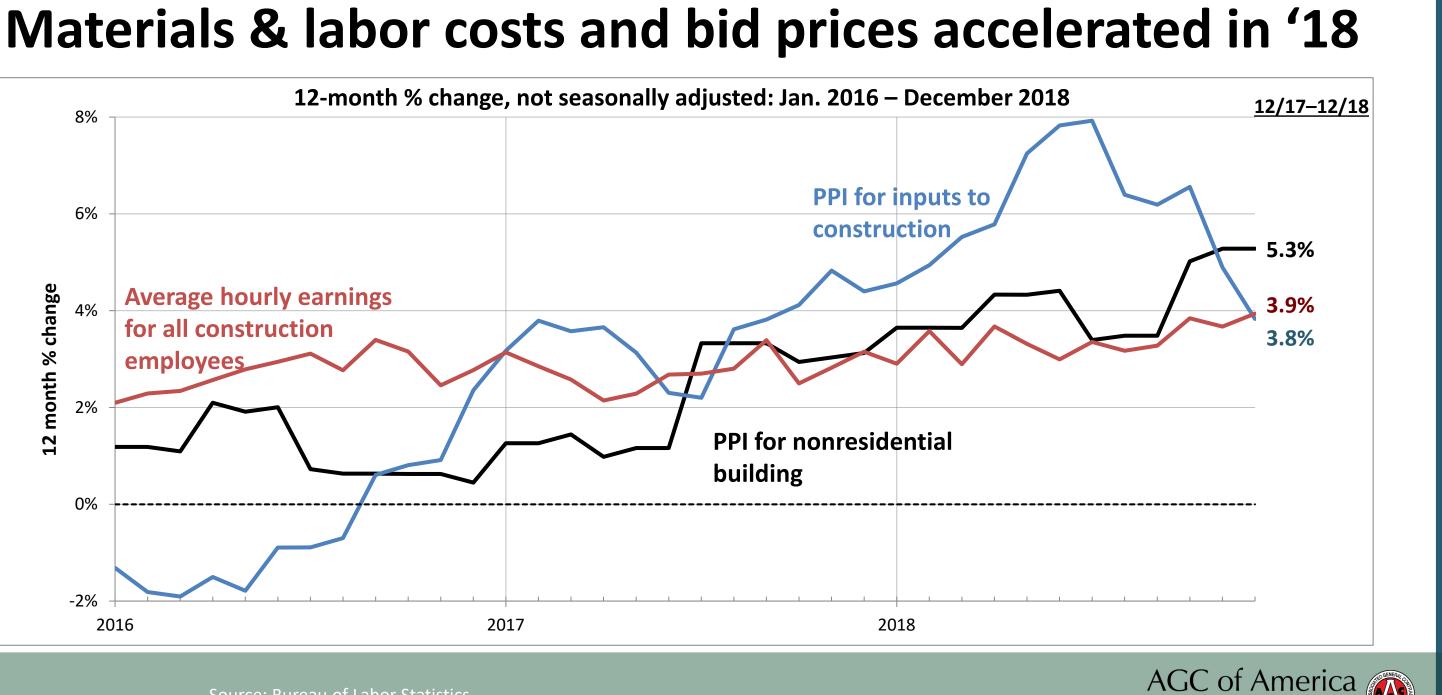
Gypsum products

Lumber & plywood

40% 50%









2017-2018 summary and 2019 fore					
	2017 actual	2018 actual			
Total spending	4%	5.1%*			
Private – residential	12%	5%*			
– nonresidential	1%	4%*			
Public	-3%	7%*			
Goods & services inputs PPI	4.4%	3.8%			
Wages & salaries (avg. hourly earnings)	3.1%	3.7%			

ecast 2019 forecast

5-8%

5-9%

3-6%

2-5%

4-6%

3.5-4.5%





AGC economic resources (email simonsonk@agc.org)

- The Data DIGest: weekly 1-page email (subscribe at http://store.agc.org)
- monthly press releases: spending; producer price indexes; national, state, metro employment with rankings
- yearly employment & outlook surveys, state and metro data, fact sheets: www.agc.org/learn/construction-data





